



Gowrie Group Sponsors YBAA's Certified Professional Yacht Broker Program

Newport, RI, March 2012. Gowrie Group, the nation's largest independent marine insurance agency, is excited to announce it has partnered with the Yacht Brokers Association of America (YBAA) and become a Silver Sponsor of their Certified Professional Yacht Broker program (CPYB).

Dawn Speros, a twenty-five year veteran of the marine insurance industry and Senior Yacht Insurance Specialist at Gowrie Group, leads Gowrie's relationship with YBAA. In 2011 she was appointed to YBAA's Advisory Board and she is the head of YBAA's Insurance Task Force. Gowrie's new sponsorship of the CPYB will enable Dawn to further support the brokerage industry through educating yacht brokers on the continually changing and evolving marine insurance landscape. Dawn will be a featured speaker at two upcoming Yacht Broker University Events: Annapolis (July 24th) and Providence (July 26th).

Dawn Speros commented, *"We are excited to expand upon our long standing relationship with YBAA through this sponsorship. I look forward to continuing to advise yacht brokers' on how to better serve their yacht clients through increased education, awareness, and integration with the marine insurance industry."*

"YBAA and CPYB are grateful to the Gowrie Group team for their generous support of the CPYB program, both through Dawn Speros' continued participation at our industry events and through their valuable support as a CPYB Silver Sponsor," stated YBAA Executive Director, Vincent Petrella. *"Their industry leadership within the marine insurance sector and their continued dedication to the yacht brokerage profession is appreciated by all of our members, and by their customers."*

Gowrie Group provides insurance, benefits, and financial services to individuals and businesses throughout the US, and specializes in customized marine, business, home, auto, and boat insurance products and services. Gowrie Group is the largest independent marine insurance group in the US and is ranked in the top 75 independent insurance agencies in the US. Gowrie is endorsed by US SAILING, the national governing body for the sport of sailing. Gowrie's 120+ dedicated professionals are primarily located in the company's main offices in Westbrook CT, Darien CT, and Newport RI. For more information about Gowrie Group visit www.gowrie.com or call 800.262.8911.

Dawn M. Speros is a twenty-five year veteran of the marine insurance industry and a Senior Yacht Insurance Specialist at Gowrie Group. She operates out of Gowrie's Newport, RI office. You can reach Dawn at dawns@gowrie.com or 401.848.0200.

The Yacht Brokers Association of America was founded in 1920 and exists to unite yacht brokers throughout North America in order to establish, promote and enforce high standards of professional and ethical conduct. All members sign and abide by a strict Code of Ethics & Business Practice, ensuring that all business transactions follow the basic principles of fairness, accuracy, and honesty. The association also offers a comprehensive yacht broker certification program (CPYB), designed to raise the professional capabilities of yacht brokers, while addressing the needs of boat buyers and sellers who are demanding more service and support from the industry. You can learn more about YBAA at www.ybaa.com