



Marine Insurance Update from Dawn Speros

Dear Marine Industry Friends,

I hope you are enjoying this hot summer and that you are having a busy 2013 season. I look forward to continuing to assist you in finding new buyers and helping you close deals quickly and efficiently. I look forward to connecting with you at some of these upcoming events and conferences.

My Recent and Upcoming Schedule:

- **May 22nd & June 19th: e-Seminars for YBAA Brokers**
 - Lead by Dawn Speros: *"Insuring Yachts to Value"*
 - Lead by Steve Prime: *"Insurance Lessons from SANDY for Marine Businesses"*
- **May 23rd: Connecticut Luxury Yacht Summit - Enjoy Every Moment Aboard**
 - Gowrie Group Presenting Sponsor
 - Seminar Topic: *"Opportunities for the Affluent in the Changing Insurance Marketplace"*
- **June 8th: Outer Reef Rendezvous, Charleston, SC**
 - Silent auction to benefit wounded warriors project
- **July 6th: IYRS Gala Benefit, Newport, RI**
- **July 23rd & 25th: Yacht Broker University**
 - Gowrie as Silver Sponsor and speaker
 - Annapolis, MD and Providence, RI
- **August 26th: Youth Safety at Sea Fundraiser at Newport National**
- **Sept 12-15th: Newport International Boatshow**
 - Come visit us at our booth in Tent D#24
 - Seminar series topic: *"Properly Protecting Your Yacht and Nautical Lifestyle"*
- **Sept 26-29th: Trawler Fest Baltimore**
 - Event Sponsor and seminar speaker on 9/28 at 10:30am: *"Hurricane SANDY, a Game Changer for the Insurance Marketplace"*

Please let me know how I can best help you and your clients. I would be more than happy to schedule a visit to your office. In addition to expert advice, comprehensive insurance solutions, and personalized service, I am available to conduct educational seminars for your staff and I can team with you to sponsor open houses, owner rendezvous, and special events.

See you soon!

Dawn M. Speros

Senior Yacht Consultant – Gowrie Group Newport

dawns@gowrie.com, p: 401.848.0200 f: 860.399.3620 c: 203.645.2100

